

Institute for  
Trade and  
Innovation



# Aman Union Academy

Online/Distance  
Courses

Training &  
Development

# CERTIFICATES IN TRADE CREDIT INSURANCE

## Key Features

The Aman Union Certificates in Trade Credit Insurance are designed for graduates and junior staff as well as middle management and senior staff aspiring to a successful career in finance, risk management and insurance. You will learn from leading finance and credit insurance practitioners as well as renowned academics how to put insurance skills, business strategies and academic thinking into professional practice.

The Aman Union Certificates are flexible in the delivery. You will study a variety of online/distance modules guiding you through core financial and insurance skills. In addition, participants will be prepared for management and entrepreneurial leadership in the global trade, export finance and credit industry. The programmes enable you to work with ambitious professionals discovering a truly transformational experience.

## Programme Highlights

The Aman Union Certificate in Trade Credit Insurance is based on four units leading to 15 (ECTS) credits. In Semester One, you will focus on ECA Foundations and Principles as well as Insurance Markets and Regulations. In Semester Two, participants will complete Underwriting and Portfolio Management, and Claims and Recovery. The units will be delivered both by renowned Offenburg University Professors and well-reputed practitioners.

The Aman Union Advanced Certificate in Trade Credit Insurance is based on five units leading to 15 (ECTS) credits focusing on management and leadership. It includes Strategic Management as well as Innovation and Design Thinking for trade credit insurers in Semester One. In Semester Two, you will study three units: Risk Management and Compliance, Digitalisation: Fintech and Insuretech, as well as Structuring Transactions.

| Awards   | Semester 1                        | Semester 2                             |
|--|-----------------------------------|--|
| Aman Union Certificate in Trade Credit Insurance<br>15 (ECTS) credits          | Insurance Markets and Regulations | Underwriting and Portfolio Management  |
|  | ECA Foundations and Principles    | Claims and Recovery                    |
| Aman Union Advanced Certificate in Trade Credit Insurance<br>15 (ECTS) credits | Strategic Management              | Risk Management and Compliance         |
|  | Innovation and Design Thinking    | Digitalisation: Fintech and Insuretech |
|  |                                   | Structuring Transactions               |



responsible  
LEADERS MADE IN  
Black Forest

## Application

An undergraduate degree (Bachelor, Diploma or equivalent) and sufficient English language skills/qualification (e.g., first degree educated through medium of English, IELTS Grade 6.5, or Offenburg language test) are required. You submit your application to the Aman Union for pre-screening by the Secretariat followed by final review and admission by Offenburg University.

## Online/Distance Learning

Learn online/distance from leading academics and practitioners, and network with like-minded fellow professionals from Exim-Banks, Export Credit Agencies, Multilateral Development Banks, Development Finance Institutions and commercial banks. Take control of where and when you learn, and immediately apply new skills and knowledge to your work.

## Assessment

The programme will be assessed through written examinations at the end of each semester. Examinations may include short case studies, calculations, or multiple choice questions. Additionally, participants will be assessed through coursework which may include essays or individual/group presentation.

## PG Cert and MBA Top-Up

Students who successfully complete the Aman Union Certificates might be able to transfer ECTS credits to other Offenburg University MBA programmes (entry requirements will apply). Other universities may also accept earned credits for further studies.





## PARTNERS

### Aman Union

Aman Union is a professional forum assembling commercial and non-commercial risk insurers and reinsurers in member countries of the Organization of the Islamic Conference and the Arab Investment & Export Credit Guarantee Corporation. The Union aims at promoting and developing the risk insurance industry in member countries and strengthening mutual relationships among members.

The Aman Union acts to raise the technical performance, knowledge and capacities of its members to the utmost advanced levels of commercial and non-commercial insurance practices in the world that in return will contribute to the development of the economies of member countries. The Aman Union is committed to perform commercial and non-commercial risk insurance activities in total respect of human values and business ethics.

[amanunion.net](http://amanunion.net)

### Offenburg University

Hochschule Offenburg is a research-rich, business focused, high-performance university in the Black Forest, one of Germany's economic powerhouses. Offenburg is top five in applied research in the South West, forming a thriving community with more than 4,000 students. In addition to 45 Bachelor and Master programmes in German, Offenburg offers eight global Master programmes conducted in English.

The Institute for Trade and Innovation (IfTI) at Offenburg University is home to leading academics in the field of trade and innovation-led economic development and growth through research covering benchmarking, strategy, implementation and process improvement. IfTI is uniquely positioned leveraging strategic policy initiatives, practitioner-led research and consultancy associated with trade, innovation and economic development.

[ifti.hs-offenburg.de](http://ifti.hs-offenburg.de)